



Vacancy Announcement

Chief Operating Officer (COO)

Matters for Consideration:

Interested candidates meeting the requirements of the role can apply at:
<https://www.affco.com.pk/Recruitment>

- Deadline for submission of applications is July 10th, 2026.
- The position is based in Karachi and offers a good compensation profile.
- Only shortlisted candidates will be called for interviews.
- Females are equally encouraged to apply.
- The Company reserves the rights to fill or not to fill the advertised position.
- Incomplete and late applications shall not be entertained.

Our client, an emerging **Oil Marketing Company (OMC)**, is seeking an accomplished operations leader to provide strategic direction across Operations, Supply Chain, and Logistics, ensuring operational excellence, supply reliability, and sustainable business growth.

Key Responsibilities:

- Develop and execute operational strategies aligned with the Company's business objectives, growth plans, and overall corporate strategy.
- Provide strategic leadership and oversight of Operations, Supply Chain, and Logistics to ensure safe, efficient, and cost-effective business operations.
- Lead the planning, maintenance, and optimization of depots and terminal operations, logistics assets, and distribution infrastructure to support current and future business needs.
- Oversee inventory planning, demand forecasting, and supply chain performance to ensure product availability, business continuity, and customer satisfaction.
- Ensure the uninterrupted procurement, storage, transportation, and distribution of petroleum products across the Company's network.
- Drive operational excellence by optimizing processes, improving asset utilization, reducing operational costs, and enhancing service delivery across the supply chain.
- Ensure compliance with OGRA, HSE, quality, and all applicable statutory and regulatory requirements while promoting a strong culture of safety and operational discipline.
- Establish and monitor operational policies, SOPs, KPIs, budgets, and performance metrics to improve productivity, operational efficiency, and organizational performance.
- Drive technology improvement initiatives through automation, data analytics, and industry best practices.

Key Requirements:

- Master's degree in Engineering, Supply Chain Management, Business Administration, or a related discipline.
- At least 12-15 years of relevant experience, including at least 3 years within an OMC, and 5-7 years in a leadership role.
- Demonstrated expertise in petroleum operations, supply chain, and logistics, with a strong understanding of OGRA regulations, HSE, quality management systems, operational risk management, and downstream distribution networks.
- Maximum age limit is up to 55 years by the closing date of application.